

# For Executive Agenda:

# No More Dodgeball Meetings: Think like a CEO

Earn a reputation for running focused meetings: Ask the kind of questions great CEOs ask.

#### **No More Dodgeball Meetings**

Ever been in a meeting where it seems people are just trying to bean each other with their own ideas—and dodge everyone else's? Chaos rules and Collaboration evaporates.



Earn a reputation for bringing providing clarity and focus in every meeting. In one hour you'll learn how to build a 1/4-Page Meeting Planner using the GM's Index<sup>LM</sup>, the standard language of management. You'll work through a mini-case to ensure your three unique questions are at the CEO's level.

## **Who Should Participate**

- People who have—or want to have—P&L responsibilities
- Salespeople who need to think like the customer's CEO
- New executives who need a crash course in the language of management
- Or anyone who's sick of Dodgeball meetings

### **10 Minutes of Prep**

- 1. Go to www.theindex.net and select The GM's Index (no login needed)
- 2. Play around with The GM's Index
- 3. Think about your favorite shoe repair shop...

### **Tailored to Executive Agenda**

This workshop has been tailored to Executive Agenda's goals and teams. For a reference, contact EA Chair Steve Johannsen at <a href="mailto:sjohannsen426@gmail.com">sjohannsen426@gmail.com</a>

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